

Note Business Builder Schedule

October 11th		
MARRIOTT UNIVERSITY PARK HOTEL 880 E 2nd St. Tucson, AZ 85719		
8:00 AM	8:30 AM	NETWORKING
8:30 AM	9:15 AM	Bob Zachmeier Market Update, Observations, Predictions & Outlook for 2019
9:15 AM	10:00 AM	Bob Zachmeier The Seller Finance Process - Matching DEALS with MONEY
10:00 AM	10:15 AM	NETWORKING BREAK
10:15 AM	11:00 AM	Bob Zachmeier Deal Board Networking Event (Commerce at the Conference)
11:00 AM	11:45 AM	Dealmaker Expert Panel The National Market - What's Happening Around the US?
11:45 AM	1:15 PM	LUNCH WITH STRANGERS
1:15 PM	1:45 PM	Bob Zachmeier Residual Real Estate - 3 Ways to Get Paid Without a J-O-B
1:45 PM	2:30 PM	Walter Wofford Using Options to Grow Your Small Balance IRA Accounts
2:30 PM	3:00 PM	NETWORKING BREAK
3:00 PM	3:45 PM	W. Wofford/Quincy Long Non-Conventional Tax-Free IRA Investment Strategies
3:45 PM	4:15 PM	Ava Tomae - Wish Kid Recap of trip to the Macy's Thanksgiving Day Parade
4:15 PM	6:00 PM	* Make-A-Wish Auction
6:00 PM	7:30 PM	Networking at Gentle Ben's Pub - Dinner on Your Own

October 12th		
MARRIOTT UNIVERSITY PARK HOTEL 880 E 2nd St. Tucson, AZ 85719		
8:00 AM	8:30 AM	NETWORKING
8:30 AM	9:15 AM	Bob Zachmeier Talking to Sellers About Giving Their Buyer A Loan
9:15 AM	9:45 AM	Bob Zachmeier SELLER ROLE PLAY - Learn to Talk to Sellers About Notes!
9:45 AM	10:15 AM	NETWORKING BREAK
10:15 AM	11:00 AM	Kevin Stroup Wholesaling, Flips, Rentals, or Notes - Strategy Comparison
11:00 AM	11:45 AM	Quincy Long How to Wholesale and Other Creative Things Inside Your IRA
11:45 AM	1:15 PM	LUNCH WITH STRANGERS
1:15 PM	2:00 PM	Bob Zachmeier Talking to Retirees - Are Banks and Stocks Really SAFE?
2:00 PM	2:45 PM	Bob Zachmeier RETIREE ROLE PLAY - Learn to Talk to Retirees About Notes!
2:45 PM	3:15 PM	NETWORKING BREAK
3:15 PM	4:00 PM	Kelly Anne Porter "Yays!" & "No Ways!" from the Very First NoteCarry Student!
4:00 PM	4:30 PM	Lender Expert Panel What Are Things That Help You Decide to Lend or Not Lend?
4:30 PM	5:00 PM	Bob Zachmeier Conference Summary - Plan of Attack When You Get Home
6:00 PM	7:30 PM	Networking at Gentle Ben's Pub - Dinner on Your Own

October 13th		
MARRIOTT UNIVERSITY PARK HOTEL 880 E 2nd St. Tucson, AZ 85719		
8:30 AM	9:00 AM	NETWORKING
9:00 AM	10:00 AM	Bob Zachmeier Finding Holes in Your Process & the Right People to Fill Them
10:00 AM	10:15 AM	Bob Zachmeier Creating Accountability to Achieve Your Business Goals
10:15 AM	10:30 AM	NETWORKING BREAK
10:30 AM	11:15 AM	Bob Zachmeier Starting the Conversation with Buyers, Sellers, & Retirees
11:15 AM	12:00 AM	Bob Zachmeier Interactive Role Play - Train to Become an Objection Ninja!
12:00 PM	2:00 PM	LUNCH WITH FRIENDS

October 14th		
ORO VALLEY MUSIC FESTIVAL		
12:30 AM	10:00 PM	* PUBLIC EVENT
Join Bob and his team at the Largest Music Event of the year in Southern Arizona See Website —>		

October 10th		
BOB & CAMILLE ZACHMEIER'S HOME		
5:00 PM	10:00 PM	* PRIVATE FUNCTION
* NETWORKING EVENT (NOTECARRY MENTORING STUDENTS ONLY)		